

Gold







Burnaby Refinery







































A Bold New Chapter for BBOT

2025-2028 Strategic Plan

01

04

06

80

Annual Partners

Meet the Team

Chair's Message

CEO's Message

Board of Directors

Our Year in Numbers

New Members

About the Burnaby Board of Trade

Annual Partners

2025

About the **Burnaby Board of Trade**

The Burnaby Board of Trade is one of the largest and most active business associations in the region, representing a diverse and dynamic cross-section of Burnaby's business community. We work to make Burnaby the best place to do business by connecting government, people, and businesses; amplifying their voices; and creating the conditions for businesses to grow and thrive. As the City of Burnaby's trusted economic development partner, we play a key role in supporting local prosperity and shaping the future of our city. Our vision is a thriving, inclusive, and resilient Burnaby where businesses lead, communities prosper, and the future is built together.

As a member-based, non-profit organization, the BBOT focuses on four strategic pillars: amplifying advocacy, fueling economic development, uplifting members, and elevating experiences. Our work is grounded in the values that guide us: we listen to lead, we create belonging, and we accelerate action. This is the foundation of our role in the community, and the lens through which we approach every initiative, partnership, and decision.

As we look ahead, our commitment remains clear: to serve our members, support our community, and strengthen Burnaby's economic future.

Angie Whitfield

President & CEO

Ayelet Cohen

Director of Events & Programs

Chris Wei

Membership Manager

Ann Goncalves

Membership & Marketing

Robyn Hastings

Marketing & Communications Manager

Sarah Rainey

Events & Programs Coordinator

Gabriela Da Silva

Office Administrator

Rowena Huang

Designer

Meet our **team**

A message from the **Chair**.

As I conclude my term as Chair of the Burnaby Board of Trade, I feel a sense of gratitude for the opportunity to lead and for the incredible year we've had together.

This year brought change and a fresh perspective to the BBOT. What stands out to me most is the leadership of our new CEO, Angie Whitfield. Angie stepped into this role with confidence, clarity, and a vision that's already shaping the future of the BBOT. From modernizing member engagement, to deepening our work in diversity and inclusion, to embracing new technology, Angie's direction is bold, thoughtful, and exactly where we need to go. I'm proud to have worked alongside her in her first year.

This year also marked a significant milestone: the 25th annual Burnaby Business Excellence Awards. It was a true celebration of Burnaby's business community and a testament to the innovation and dedication that define it.

I had the chance to attend some standout events this year, including our annual Christmas Luncheon, the Golf Tournament, and moderating the Women in Finance panel. Each one was a powerful reminder of the connections we build through the BBOT and the value of bringing our business community together to share, learn, and celebrate.

Beyond events, the BBOT continues to lead important conversations through advocacy and impactful programming. Our work doesn't just reflect the needs of today's business community; it's helping shape what tomorrow looks like. I'm hopeful and excited to see how this important work continues to grow in the year ahead.

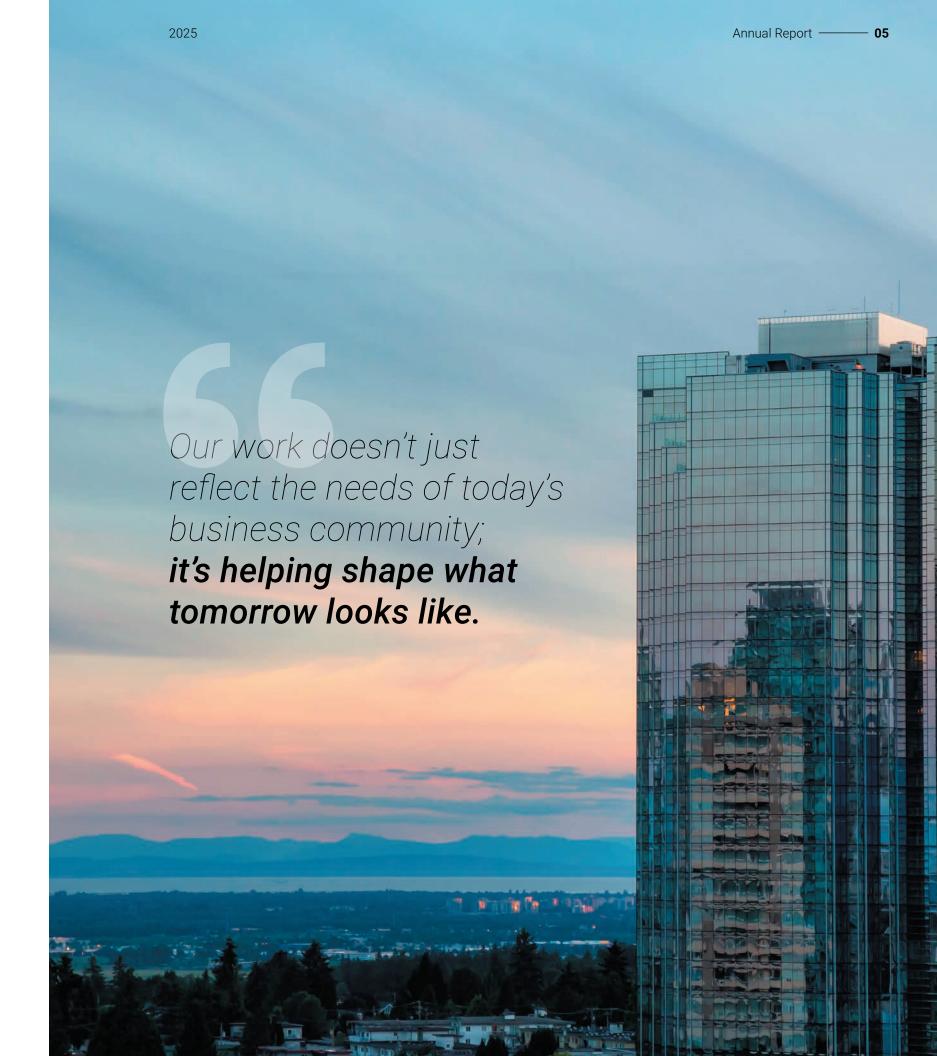
As my term comes to an end, I'm thrilled to welcome Chelsea Fitzpatrick as the incoming Chair. Chelsea brings insight, energy, and a deep care for community. I know the organization is in excellent hands, and I'm excited to see where things go next.

Thank you for the opportunity to serve as Chair. It's been a meaningful and rewarding role. I'm proud of what we've accomplished together, and I look forward to seeing the BBOT continue to grow and evolve in the months to come.

Dana Martin

Board Chair, Burnaby Board of Trade





A message from the **CEO**.

It's hard to believe that a whole year has passed since I was formally introduced as CEO at last year's Annual General Meeting.

The months since have been both energizing and rewarding, and I remain honoured to lead this remarkable organization and the business community we represent.

In my first year, I've had the opportunity to meet with thousands of individuals. Business owners, community leaders, government representatives, and industry partners, each of whom contributes to the strength and vibrancy of Burnaby. This network of connections and collaboration is what makes our work possible. From our Pillar Annual Partners who continue to invest in Burnaby's future, to our public sector partners who work alongside us to advance shared priorities, I'm grateful for the collective effort that drives our progress.

This has also been a year of meaningful progress. As global trade dynamics continue to evolve, Burnaby is increasingly well-positioned to play a larger role in economic development. We are focused on helping local businesses connect with new markets and partners, both domestically and internationally, as the world rethinks

its supply chains, forges new alliances, and identifies emerging areas for growth.

Internally, we've focused on modernization and delivering greater value to our members. This included the launch of our new website and an online member portal, both designed to enhance access to resources and support. We've also refined our internal systems and processes to improve efficiency and responsiveness, building on a strong foundation to ensure that we continue to meet the needs of our community.

Our events continue to bring people together with energy and enthusiasm, growing stronger every year. That momentum is carrying forward, and I look forward to welcoming you to this year's Burnaby Business Excellence Awards as we introduce a new theme and a new venue for what promises to be our biggest celebration yet.

Amidst economic uncertainty and ongoing change, we remain committed to being a stable and reliable resource for our members. We believe that within every challenge lies an opportunity, and we are committed to helping Burnaby's businesses navigate what's next.

A key milestone this year was the completion of our new strategic plan, developed through thoughtful and extensive engagement with our members and partners. This plan sets a clear direction for the BBOT, focusing our work in four key areas: amplifying our advocacy efforts, uplifting our members, elevating the experiences we offer, and fueling Burnaby's economic development.

Our priority remains Burnaby, where we're sharpening our efforts to provide focused, meaningful support that grows alongside the needs of our members and community.

All of this has been made possible by the strength of our staff, the leadership of our Board of Directors, and the support of our partners across the public and private sectors. Thank you for your continued trust and commitment. I look forward to all that we will accomplish together in the year ahead.

Angie Whitfield

President & CEO, Burnaby Board of Trade



Board of **Directors**

Dana Martin - Chair

Scotiabank

Chelsea Fltzpatrick - Vice Chair

Noodle Mercury Strategies

Raj Sharma - Past Chair

BC Hydro

Nick Johnson - Treasurer

ABC Recycling

Paula Skaper - Chair, Board of Governors

33 Dolphins Growth Strategy

Humphrey Ng – Chair, Governance Committee

Juuga Marketing



Directors

Carl Funk

Beedie

Cynthia Lam

GBC Law

Daniel Getz

BCIT

Jason Wong

YVR Prep

Juli Haliwell *

City of Burnaby

Leza Muir *

Pacific Blue Cross

Mike Kaerne

HollyNorth Production Supplies LTD.

Navreen Gill

Burnaby Family Life

Shiera Stuart

Gateway Casinos and Entertainment

Tom Dielschneider

Svante

Re-Elected and **Newly Elected (+) Directors**

Paula Skaper

33 Dolphins Growth Strategies

Dana Martin

Scotiabank

Nick Johnson

ABC Recycling

Humphrey Ng

Juuga Marketing

Kristopher Kim-Sing

KPMG

Lara Graham

Business in Vancouver

Carmen Gonzalez +

City of Burnaby

Matthew Hui +

Belmar Consulting Group

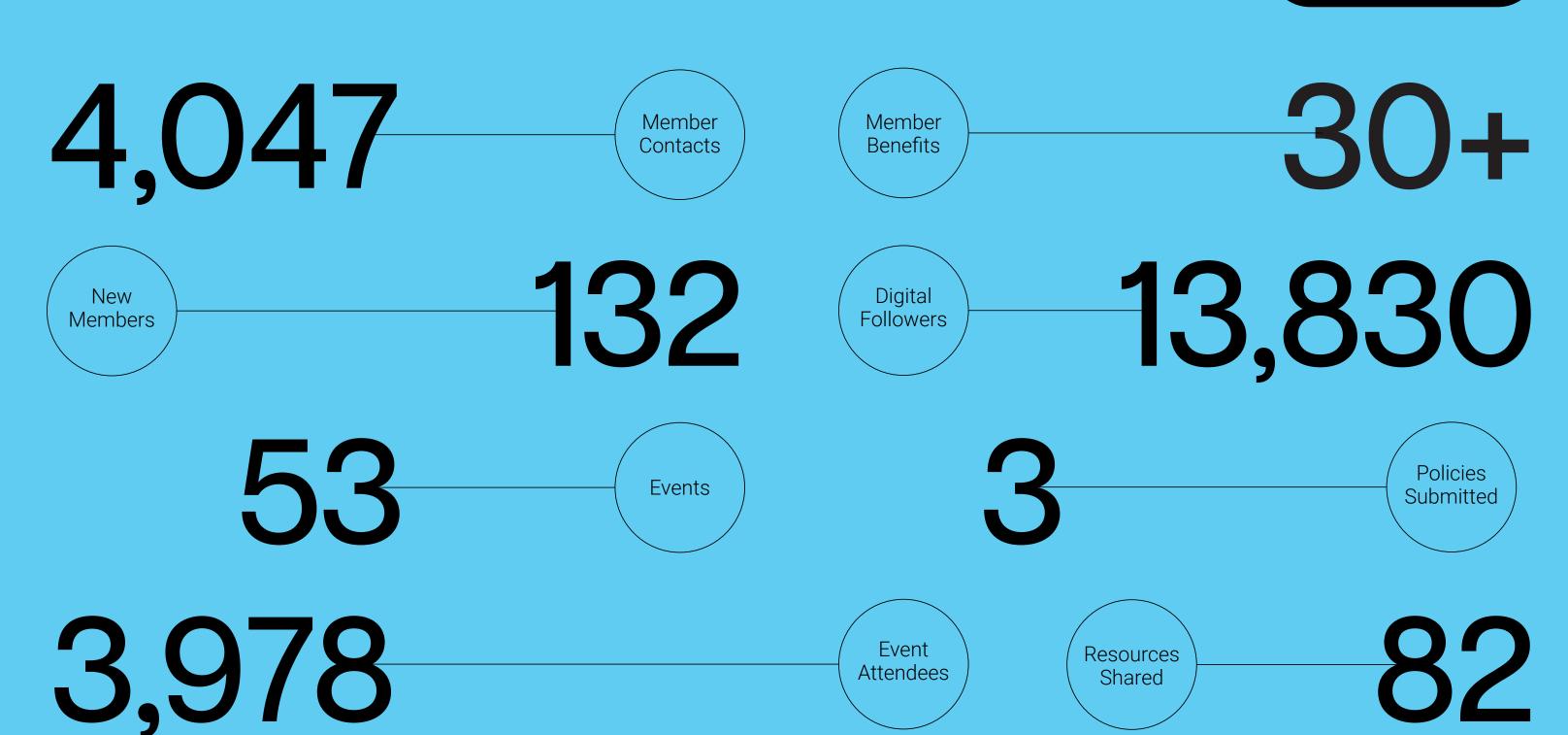
Trevor Boudreau +

Simon Fraser University

Our year in numbers.

115 years

As the Voice for **Burnaby Businesses**



This year, we welcomed 132 new members.

3AG Systems, Inc Absorb Science Inc. Accent Security Limited Achieve CPAs LLP

Acquivera HR Solutions Ltd.

Advisory IS Solutions

Al Proactive Health Solutions

Alphabets Business Innovation Ltd.

Aly Madhani Personal Real Estate Corp

Avid ActionCoach

Babinszki Consulting Services Inc.

BC Infrastructure Benefits (BCIB)

Beatty Floors Ltd.

Bellrock

BLVD Wellness & Recovery

BMO Bank of Montreal - Richmond

BP Wood

Brian Jessel BMW

Burnaby Lake Rugby Club

Business Sherpa Group

Casalinga Food Services

CDN ElderCare

Children's Hearing & Speech Centre of BC

City Wide Facility Solutions Vancouver

Claculus With Brandon

CoBees

Communication Headsets for Business Inc. Corix (CA) DE Services Limited Partnership

Crystal Mall

Crystal View Developments Inc.

C U Vision Optometrists

Delta Analysis Ltd

DIVERSEcity Community Resources Society

Dreamscapes

D Squared Projects

Elegant Marketing

Elizabeth Fry Society of Greater Vancouver (EFry)

EnviroGreen Pest Solutions LTD

Evolve E-Bike and E-Scooter Share

Evonik Canada Inc

Fearless Beaver

Fortune 88 International Trading

Fundamental First Aid Ltd.

Fund Quest Consulting Services Ltd.

FVB Energy

Gotcha Covered of Vancouver

Grove-Crossman Equipment Ltd.

HammerSense Consulting Inc.

Happy Feet Carpet & Hardwood

Hari B. Varshney Business Career Centre

Haven Solar Inc

Hear at Home Mobile Hearing Clinic Ltd

Hi Five Chicken

HoneyBee Immigration and Consulting Services

Litd

Incourage Counselling Inc.

Indiana Ripley Single Parent Resources

Indigenous Initiatives Inc.

Infinite Grid Capital Ltd

Innoventix Solutions Inc.

InspirePath Leadership Solutions

Inventx IT Services Inc.

JOEY Burnaby

Jubel Naturals

Laker Financial Inc.

Langara College

Lateralus Law Corporation

Leith Wheeler Investment Council

Len's Catering

Live Peace 24/7 Senior Care Corp

LJH Construction Inc.

Mango Mental Health

Maple Tree Gardening

MaxScientific

Metrotown Active Health

Mission Possible

Mogan Daniels Slager LLP

Moo Moo Bath Co.

Nation Furnace Heating & Air Conditioning

HVAC Ltd.

New Globe Productions

Not Too Sweet

OLPLC Metrotower Law Chambers

Orbis Leadership Inc.

Ova Women's Health Physiotherapy

Pacific Ropes Contracting Ltd.

Paragon Roofing BC

Parkcrest Child Care Society

Paul Choi, MLA Burnaby South-Metrotown

Peoplebiz Consulting

Performance Business Solutions

Perpetual Motion Patents

Persia Supply Consulting Inc.

PFSL Investment Ltd

I I OL IIIVCStiffcfit Ltd

PPLSI - Legal Shield/ ID Shield Canada

- Elena Murgoci

Prostar Contracting

Rock & Bloom

Rohini Arora, MLA Burnaby East

Saiva Health Care Services Inc.

Salmon's Moving & Storage

Scentuals Natural & Organic Skin Care

Scientrack

SHMG Equipment (Canada) Corporation

Simply Canadian

Smart Label Solutions Inc.

SolarEco Golf Technology Corp

Specsavers Metrotown

Sven Tapp Consulting Ltd.

Tai Beauty Group Limited

Tandem Studios Inc.

TD Insurance

The Bone & Biscuit Co.

The Print Culture

The Scotiabank Women Initiative, BC & Yukon

Troy Wotherspoon Insurance

Tulua Therapy LTD

Vancouver Community College (VCC)

Vancouver International Marathon Society

RUNVAN®

Ventana Construction

Victoria Fung - Oakwyn Realty Northwest

Watson Goepel

Where Happy Souls Bloom

Whiz Accounting Services Ltd.

Zen Active Therapy



2025 – 2028 Strategic Plan

A Bold New Chapter for BBOT

Over the past six months, we have embarked on a transformative journey, one defined by listening deeply, thinking boldly, and aligning our collective ambition for the future of Burnaby's business community. We engaged with more than 200 diverse voices, including members, former members, civic leaders, small business owners, corporate partners, and policy experts. We hosted workshops, conducted interviews, analyzed member feedback, and engaged in debates with intention. The result is not just a strategy; it is a refreshment of our shared purpose and vision. A new way forward.

The BBOT 2025–2028 Strategic Plan is our blueprint for building a more dynamic, inclusive, and high-impact organization. It positions the Burnaby Board of Trade as a forward-thinking voice for businesses, an enabler of entrepreneurial success, and a bridge-builder across diverse sectors and communities.

What makes this strategy different? It is built not from the top down but from the ground up. Shaped by the needs, aspirations, and realities of those we serve. A shift toward focus, purposeful action, and clarity, which will be our new currency from now on.

We will also invest in our financial sustainability and the systems, structure, and culture required to enable this ambition. These will define the next chapter of BBOT.

The new strategic plan is a call to action. Whether you're a long-time member or discovering BBOT for the first time, this is your moment to be part of something bigger. A stronger Burnaby. A more vibrant economy. A more connected and courageous business community.

Together, we are not just planning for the future. **We are building it.**

Amplify Advocacy

Championing the Voice of Burnaby's Business

BBOT acts as the trusted voice and connector between business and government, advocating for a thriving, inclusive, and sustainable economy in Burnaby

Fuel Economic Development

Creating the Conditions for Businesses to Grow and Thrive

The BBOT will champion an inclusive and forward-looking economic development agenda in partnership with the City of Burnaby, acting as a catalyst for opportunity, competitiveness, and investment attraction.

Uplift Members

Building a High-Value, Connected, and Representative Business Community

The BBOT will ensure membership delivers measurable value, fosters meaningful connections, and reflects the full diversity of Burnaby's business landscape.

Elevate Experiences

Delivering High-Impact Programs and Events That Inspire, Equip and Connect

The BBOT will reimagine its programs and events to be purposeful, inclusive, and adaptive—meeting real business needs and fostering meaningful engagement.

Strategic Focus Areas

Enablers

Financial Sustainability

Diversifying revenue sources to sustain growth

Systems, Structure & Culture

Creating the right capacity to support the ambition

